

From: [Bruner, Brandon S \(PSC\)](#) on behalf of [PSC Executive Director](#)
To: [REDACTED]
Subject: Case No. 2020-00215
Date: Friday, August 21, 2020 3:38:00 PM

Bryce Gibson,

Thank you for your comments on the application of Kenergy Corp. Your comments in the above-referenced matter have been received and will be placed into the case file for the Commission's consideration. Please cite the case number in this matter, 2020-00215, in any further correspondence. The documents in this case are available at http://psc.ky.gov/PSC_WebNet/ViewCaseFilings.aspx?Case=2020-00215.

Thank you for your interest in this matter.

Best Regards,

Brandon Bruner
Administrative Branch Manager
Filings Branch
General Administration

Kentucky Public Service Commission
211 Sower Blvd.
Frankfort, KY 40601
502-782-6329

From: Bryce Gibson [REDACTED]
Sent: Thursday, August 20, 2020 10:30 AM
To: PSC Public Information Officer <PSC.Info@ky.gov>
Subject: Case No. 2020-00215

Kentucky Public Service Commission,

I would like to send a letter of support for Kenergy to provide broadband services. I have been trying to get high speed internet at our house in Hanson for 5+ years. We don't have access to DSL and have had satellite internet and cellular. I have contacted Time Warner before merging with Spectrum, Spectrum since the merger, ATT, and Mediacom and have been unsuccessful in any attempt for broadband services.

Thank you for reading this letter,

Bryce Gibson

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message. If you are not an intended recipient of this message, please notify the sender immediately and delete the material from any computer. Do not deliver, distribute or copy this message, and do not disclose its contents or take any action in reliance on the information it contains. Contents of this email may be protected under HIPAA and other state and federal regulations.

From: Bruner, Brandon S (PSC) on behalf of PSC Executive Director
To: [REDACTED]
Subject: Case No. 2020-00215
Date: Friday, August 21, 2020 3:46:00 PM

Cynthia Byxbee,

Thank you for your comments on the application of Kenergy Corp. Your comments in the above-referenced matter have been received and will be placed into the case file for the Commission's consideration. Please cite the case number in this matter, 2020-00215, in any further correspondence. The documents in this case are available at http://psc.ky.gov/PSC_WebNet/ViewCaseFilings.aspx?Case=2020-00215.

Thank you for your interest in this matter.

Best Regards,

Brandon Bruner
Administrative Branch Manager
Filings Branch
General Administration

Kentucky Public Service Commission
211 Sower Blvd.
Frankfort, KY 40601
502-782-6329

From: Cynthia [REDACTED]
Sent: Thursday, August 20, 2020 1:39 PM
To: PSC Public Information Officer <PSC.Info@ky.gov>
Subject: Case No. 2020-00215

To whom it may concern:

Just as the Rural Electrification in 1936 changed the lives of the rural Americans life so drastically to the better, I stand in support of Kenergy Corporations venture to provide broadband services to these same individuals. These rural Americans are in need of access to the information provide via internet. Many business meetings and educational programs are done through the internet today and this trend will extend into the future.

Cynthia Byxbee

From: Bruner, Brandon S (PSC) on behalf of PSC Executive Director
To: [REDACTED]
Subject: Case No. 2020-00215 - Broadband for Hancock County
Date: Friday, August 21, 2020 3:47:00 PM

Pam Bolen,

Thank you for your comments on the application of Kenergy Corp. Your comments in the above-referenced matter have been received and will be placed into the case file for the Commission's consideration. Please cite the case number in this matter, 2020-00215, in any further correspondence. The documents in this case are available at http://psc.ky.gov/PSC_WebNet/ViewCaseFilings.aspx?Case=2020-00215.

Thank you for your interest in this matter.

Best Regards,

Brandon Bruner
Administrative Branch Manager
Filings Branch
General Administration

Kentucky Public Service Commission
211 Sower Blvd.
Frankfort, KY 40601
502-782-6329

From: Hancock KY Chamber Commerce [REDACTED]
Sent: Thursday, August 20, 2020 12:57 PM
To: PSC Public Information Officer <PSC.Info@ky.gov>
Subject: Broadband for Hancock County

To Whom it May Concern,

During Corvid 19 we have seen how unconnected Hancock County currently is. Those who have internet, have poor connection to main system. TDS continues to take more of our band with.

Please consider adding broadband to our area? We our the smallest county in the state and don't have resources we need for communication.

Please consider bringing this to our community!

Sincerely,

--

Pam Bolen,

Executive Director

Hancock County Chamber of Commerce, Hawesville, KY
1605 Hwy 60 E West

Hawesville, KY 42348



Virus-free. www.avast.com

From: [Bruner, Brandon S \(PSC\)](#) on behalf of [PSC Executive Director](#)
To: [REDACTED]
Subject: Case No. 2020-00215
Date: Friday, August 21, 2020 3:39:00 PM

Paul M. Loxley,

Thank you for your comments on the application of Kenergy Corp. Your comments in the above-referenced matter have been received and will be placed into the case file for the Commission's consideration. Please cite the case number in this matter, 2020-00215, in any further correspondence. The documents in this case are available at http://psc.ky.gov/PSC_WebNet/ViewCaseFilings.aspx?Case=2020-00215.

Thank you for your interest in this matter.

Best Regards,

Brandon Bruner
Administrative Branch Manager
Filings Branch
General Administration

Kentucky Public Service Commission
211 Sower Blvd.
Frankfort, KY 40601
502-782-6329

From: Paul Loxley [REDACTED]
Sent: Thursday, August 20, 2020 8:15 AM
To: PSC Public Information Officer <PSC.Info@ky.gov>
Subject: Case No. 2020-00215

I fully support Kenergy in their efforts to get broadband throughout their assigned territory.

Best regards!

Paul M. Loxley
Kenergy Customer from Union County, KY



Click the image to register!

This transmission may contain information that is privileged, confidential and/or exempt from disclosure under applicable law. If you are not the intended recipient, you are hereby notified that any disclosure, copying, distribution, or use of the information contained herein (including any reliance thereon) is STRICTLY PROHIBITED. If you received this transmission in error, please immediately contact the sender and destroy the material in its entirety, whether in electronic or hard copy format. Thank you.

From: [Bruner, Brandon S \(PSC\)](#) on behalf of [PSC Executive Director](#)
To: [REDACTED]
Subject: Case No. 2020-00215: Kenergy Broadband Assistance and Support from Vantage Point Solutions
Date: Friday, August 21, 2020 3:36:00 PM
Attachments: [VPS Overview - Summer 2020.pdf](#)
[Electric Co-op References - August 2020.pdf](#)
[Telephone Co-op References - August 2020.pdf](#)
[VPS Feasibility & Funding - Summer 2020.pdf](#)
[image002.png](#)

Paxton Davis,

Thank you for your comments on the application of Kenergy Corp. Your comments in the above-referenced matter have been received and will be placed into the case file for the Commission's consideration. Please cite the case number in this matter, 2020-00215, in any further correspondence. The documents in this case are available at http://psc.ky.gov/PSC_WebNet/ViewCaseFilings.aspx?Case=2020-00215.

Thank you for your interest in this matter.

Best Regards,

Brandon Bruner
Administrative Branch Manager
Filings Branch
General Administration

Kentucky Public Service Commission
211 Sower Blvd.
Frankfort, KY 40601
502-782-6329

From: Paxton Davis [REDACTED]
Sent: Thursday, August 20, 2020 10:49 AM
To: PSC Public Information Officer <PSC.Info@ky.gov>
Subject: Case No. 2020-00215: Kenergy Broadband Assistance and Support from Vantage Point Solutions

****CAUTION** PDF attachments may contain links to malicious sites. Please contact the COT Service Desk ServiceCorrespondence@ky.gov for any assistance.**

Good Morning,

I came across the news recently that Kenergy is exploring offering broadband to your members. That's tremendous! Connecting rural America is a critical and exciting mission. I saw the most recent tweet that "there are several legislative and regulatory hurdles to clear". This is something that we strive in amongst all over facets of the Broadband World.

As you're working on this, I wanted to offer myself and Vantage Point Solutions as a resource for you. I work with several Co-ops across the Southeast (both electric and telephone) on their broadband efforts and would love to hear more about how things are going at Kenergy – and if there are any items my team could help you navigate or understand. We have several guidebooks and webinar recordings I'd be happy to share (there's no cost) if there's a particular area you're interested in: Feasibility, funding programs, legal/regulatory, engineering questions, and many more.

A bit about my team: Vantage Point is an employee-owned broadband engineering and consulting firm. We firmly believe that **Better broadband means better lives**, and we work with broadband providers – like you – to bring that promise to fruition. Here are some of the quick hits about us:

- Over \$1.9 Billion in grant, auction, and loan funds secured for our clients' broadband projects
- Over 1,000 FTTH projects engineered (we generally have 50+ active at any point)
- 10 Professional Engineers licensed in 40+ states, including [Nathan Weber](#) licensed in Kentucky.
- In-house legal department with 3 attorneys on staff

Some more information is attached, as well as contact info for a few of your peers in the Southeast we've been able to help.

I'd like to set up a call this week or next to hear more about how things are going in your exploration if you are open to that.

Hope to catch up soon and look forward to hearing back from you. Feel free to call or email anytime with any questions or concerns. Always available.

Best Regards,

Paxton Davis

Manager of Customer Relations

Direct: [REDACTED]
[REDACTED]



Mitchell | Portland | Colorado Springs | San Antonio | Sioux Falls | Springfield | Charlotte

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Telephone Co-op References

Don't just take our word for it. We invite you to contact these references in getting to know Vantage Point.

Sandhill Telephone Cooperative

Jefferson, SC | www.shtc.net

Lee Chambers, President & CEO – [REDACTED]

Thacker-Grigsby Telephone Cooperative

Hindman, KY | www.tgtel.com

Bill Grigsby, President and General Manager – [REDACTED]

Ballard Rural Telephone Cooperative

La Center, KY | www.btcservices.org

Randy Grogan, CEO – [REDACTED]

East Kentucky Network

Ivel, KY | www.ekn.com

Jamie Thacker, Technical Operations Manager – [REDACTED]

Planters Rural Telephone Cooperative

Newington, GA | www.planters.net

Stephen Milner, General Manager & CEO – [REDACTED]

Pineland Telephone Cooperative

Metter, GA | www.pineland.net

Dustin Durden, CEO – [REDACTED]

Electric Co-op References

Don't just take our word for it. We invite you to contact these references in getting to know Vantage Point.

Roanoke Electric Co-op

Aulander, NC | www.roanokeelectric.com

Curtis Wynn, President & CEO – [REDACTED]

Appalachian Electric Coop

New Market, TN | www.aecoop.org

Greg Williams, PE, General Manager / Executive Vice President – [REDACTED]

Blake McNew, PE, Director of Fiber Services – [REDACTED]

Gibson EMC

Trenton, TN | www.gibsonemc.com

Dan Rodamaker, CEO – [REDACTED]

Charles Phillips, PE, VP of Operations & Technology – [REDACTED]

BARC Electric Cooperative / BARC Connects

Milboro, VA | www.barcelectric.com

Mike Keyser, CEO – [REDACTED]

Northcentral Electric Cooperative

Olive Branch, MS | www.northcentralelectric.com

Kevin Doddridge, General Manager & CEO – [REDACTED]

Scottsboro Electric Power Board

Scottsboro, AL | www.sepb.net

Phillip Chaney, CEO – [REDACTED]



Donny Seymour, Telecom Superintendent – [REDACTED]



FEASIBILITY SERVICES

Make decisions with confidence. Beyond “Should we or shouldn’t we?” We’ll help you answer, “How?”

Whether you’re exploring a new network operation, a CLEC, or a change in support – you deserve to be confident in your decision. We offer a range of options customizable to your unique goals:

 SNAPSHOT	 ANALYSIS	 REVIEW
<p>When you simply need a directional metric before taking the next step, a Snapshot is a great tool. Perfect for pre-funding program research or those just beginning to explore a new operation.</p>	<p>Before you invest tens-of-millions of dollars, be certain. Vantage Point's comprehensive analysis includes preliminary network designs (fiber and/or wireless), competitive analysis, and business plans or financial forecasts, tailored to your goals.</p>	<p>If you've done the analysis but want to be sure, calling in a second set of eyes can give you the confidence you need. We will review your existing feasibility research against our experience, industry trends, and insights from similar operations.</p>

OUR FEASIBILITY PHILOSOPHY

We undertake feasibility as a question, not a pre-determined answer. If a business plan won't meet your goals, we'll tell you so – and help you understand your options.

There is no One-Size-Fits-All model for success. We undertake feasibility based on your needs, goals, and existing operation, and ask the right questions – **because cookie cutters are for cookies, not for network plans.**

We use real numbers. Our Engineering team is working with construction bids every day, so we have unmatched insight into the real costs of construction. When applicable, we base our estimates on **fresh-from-the-field numbers** from projects similar to yours.

It's not about us. We believe better broadband means better lives; as a broadband provider, that belief comes to life through your work. We are committed to your best interests and long-term success.

BROADBAND FUNDING

Unparalleled funding program experience.

Over \$1.9 BILLION in broadband grant, auction, and loan funding secured for our clients.

"AS WE APPROACHED THE CAF II AUCTION, WE LIKED WHAT WE WERE HEARING ABOUT VANTAGE POINT. WE KNEW THEY HAD SOME DEPTH IN THE ORGANIZATION – NOT JUST THE TECHNICAL AND CONSTRUCTION ASPECTS, BUT THE REGULATORY ALSO. VANTAGE POINT WAS THE BEST OPTION FOR US. AND AT THE END OF THE AUCTION WE WERE AWARDED \$32.5 MILLION FOR SOME PRETTY RURAL AREAS."

-Craig Eccher Tri-County REC, PA

"WE WERE WOWED WITH VANTAGE POINT'S TECHNICAL AND GRANT PREPARATION RESOURCES. FROM THE FORMULATION OF THE NARRATIVE TO PULLING TOGETHER THE TECHNICAL RESOURCES, HAVING A GIS MAPPING GROUP THAT COULD PULL TOGETHER DIAGRAMS AND MAPPING; THE ONE-ON-ONE PERSONALIZATION WAS VERY HELPFUL. THE STAFF WERE VERY RESPONSIVE, TOOK THE TIME TO EXPLAIN THINGS AND WORK WITH US. IT WAS AN EXCELLENT EXPERIENCE OVERALL – WE WOULD DEFINITELY WORK WITH VANTAGE POINT AGAIN."

-Glen Faulkner Margaretville Telephone Company, NY

ENGINEERING + FINANCE

Most competitive funding programs have two main components: engineering plans and financial projections. VPS offers both services under the same roof – including 10 Professional Engineers licensed in 40+ states – and that synergy is key to client success.

FUTURE-FOCUSED

Many programs have very short application windows. Vantage Point works with our clients to begin planning even before programs are announced.

THE RIGHT EXPERTS

Broadband grants require technical narrative expertise that non-specialized grant writers are unlikely to have. Vantage Point's funding team has a billion-dollar proof of performance.

VANTAGE POINT HAS BEEN SUCCESSFUL IN THE FOLLOWING:

State Grants ■ FCC Auctions ■ Federal Grants ■ Traditional Lenders ■ RUS ■ ReConnect ■ Community Connect ■ Regional & Special Programs ■ BIP Stimulus ■ NTIA Stimulus

START-TO-FUTURE SOLUTIONS





Better broadband means better lives. Vantage Point Solutions (VPS) helps providers deliver on that promise through **start-to-FUTURE** engineering and consulting services tailored to each client.

Our teams work seamlessly across disciplines to provide peerless service and expertise to our clients. This comprehensive effort transforms the lives, businesses, and communities our clients serve. From feasibility to the field, and beyond: **VPS has the experts you trust, and the experience you need.**

We Believe:



In putting
**employees &
clients first.**



Better Broadband
means **Better Lives.**



We are building networks for
applications that don't exist yet.



In **giving back** to our
local, industry, and
global communities.

Industry leaders. Thought leaders. Company leaders.

Our senior team is so much more than management.



LARRY THOMPSON, PE
CEO



CHAD GLANZER, PE
PRESIDENT



NATHAN WEBER, PE
VP OF ENGINEERING



TODD SAPP
VP OF OUTSIDE PLANT



JULIE DARRINGTON
VP OF CONSULTING



DOUG EIDAH, JD
VP OF REGULATORY & LEGAL



JEFF SMITH
VP OF PUBLIC POLICY & ADVOCACY



DARREN DIERBECK
SR. VP OF CUSTOMER RELATIONS

We are the **BROADBAND PEOPLE.**

By the Numbers – SUMMER 2020

Over **\$1.9 BILLION** in GRANT, AUCTION, & LOAN FUNDS secured for broadband projects

350+ Employees Coast to Coast

10,000 miles of fiber construction managed EVERY YEAR

In-house Legal Department: **3 JD on Staff**

10 Professional Engineers Licensed in 40+ STATES

START-TO-FUTURE SOLUTIONS

FEASIBILITY, FUNDING & REVENUE

Unparalleled funding experience. Make decisions with **CONFIDENCE**.

NETWORK ENGINEERING & DESIGN

The art of asking the **RIGHT QUESTIONS**. The science of finding the **best answers**.

OSP & NETWORK IMPLEMENTATION

Turning **CONSTRUCTION PLANS** into **happy customers**.

CYBERSECURITY & NETWORK SUPPORT

Keeping your **NETWORK AND USER EXPERIENCE** **secure and reliable**.

OPERATIONS & STRATEGY

Amplify your **OPERATION**: Personnel, Business, and Technical expertise.

REGULATORY COMPLIANCE

Legal, regulatory, and technical **COMPLIANCE** – **We have you covered**.

VOICE, VIDEO, DARK FIBER & MORE

Expand your **SERVICE OFFERINGS** to **do more with your network**.

Experienced. Professional. Ethical.

Our experience is unparalleled. VPS has been implementing rural broadband FTTP and wireless networks for decades. We manage around 10,000 miles of fiber construction each year, and are proud to have built networks in nearly every state, terrain, and network model. While every project is unique, the odds are good we've seen your challenges – and opportunities! – before.

As a company we abide by professional, ethical business practices. Vantage Point is built on a strong moral and ethical foundation of always doing what is best for our clients' long-term best interests. Ethical business is simply our way of work. We do right by our clients, and we don't bring hidden agendas to our business relationships. Our number one goal is your long-term success.

Employee Owned

VPS staff are more than employees – we are owners. As an employee-owned company, our team is committed to the long-term success of our clients – because when you succeed, so do we. We're in this together.

Always Local

VPS is headquartered in Mitchell, South Dakota, with six additional office locations and hundreds of team members working remotely or on-site at client projects.



vantagepnt.com



[/vantagepntsolutions](https://www.facebook.com/vantagepntsolutions)



[/Vantage_Pnt](https://twitter.com/Vantage_Pnt)



[/company/vantage-point-solutions](https://www.linkedin.com/company/vantage-point-solutions)

From: [Bruner, Brandon S \(PSC\)](#) on behalf of [PSC Executive Director](#)
To: [REDACTED]
Subject: Case No. 2020-00215
Date: Friday, August 21, 2020 3:48:00 PM

Sandi Dixon,

Thank you for your comments on the application of Kenergy Corp. Your comments in the above-referenced matter have been received and will be placed into the case file for the Commission's consideration. Please cite the case number in this matter, 2020-00215, in any further correspondence. The documents in this case are available at http://psc.ky.gov/PSC_WebNet/ViewCaseFilings.aspx?Case=2020-00215.

Thank you for your interest in this matter.

Best Regards,

Brandon Bruner
Administrative Branch Manager
Filings Branch
General Administration

Kentucky Public Service Commission
211 Sower Blvd.
Frankfort, KY 40601
502-782-6329

-----Original Message-----

From: Sandi Dixon [REDACTED]
Sent: Thursday, August 20, 2020 3:16 PM
To: PSC Public Information Officer <PSC.Info@ky.gov>
Subject: Case No. 2020-00215

The internet options in rural Western Kentucky are just sad. So slow. Or extremely expensive to get Hughes Net. Please support Kenergy in helping us to have a better affordable option. And soon. Many school children are unable to keep up with online work. Thanks!!

Sent from my iPhone

From: [Bruner, Brandon S \(PSC\)](#) on behalf of [PSC Executive Director](#)
To: [REDACTED]
Subject: Case No. 2020-00215
Date: Friday, August 21, 2020 3:45:00 PM

To Whom It May Concern

Thank you for your comments on the application of Kenergy Corp. Your comments in the above-referenced matter have been received and will be placed into the case file for the Commission's consideration. Please cite the case number in this matter, 2020-00215, in any further correspondence. The documents in this case are available at http://psc.ky.gov/PSC_WebNet/ViewCaseFilings.aspx?Case=2020-00215.

Thank you for your interest in this matter.

Best Regards,

Brandon Bruner
Administrative Branch Manager
Filings Branch
General Administration

Kentucky Public Service Commission
211 Sower Blvd.
Frankfort, KY 40601
502-782-6329

From: [REDACTED]
Sent: Thursday, August 20, 2020 2:27 PM
To: PSC Public Information Officer <PSC.Info@ky.gov>
Subject: reference Case No. 2020-00215

Need high speed internet and better phone service.

Sent via the Samsung Galaxy S10, an AT&T 5G Evolution capable smartphone

*Angela M Goad
Assistant Attorney General
Office of the Attorney General Office of Rate
700 Capitol Avenue
Suite 20
Frankfort, KENTUCKY 40601-8204

*J. Christopher Hopgood
Dorsey, Gray, Norment & Hopgood
318 Second Street
Henderson, KENTUCKY 42420

*Jeffrey Hohn
President
Kenergy Corp.
6402 Old Corydon Road
P. O. Box 18
Henderson, KY 42419

*John G Horne, II
Office of the Attorney General Office of Rate
700 Capitol Avenue
Suite 20
Frankfort, KENTUCKY 40601-8204

*Kenergy Corp.
6402 Old Corydon Road
P. O. Box 18
Henderson, KY 42419

*Larry Cook
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*J. Michael West
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